

Coaching Advantage Process

OVERVIEW

The Coaching Advantage Process promotes a coaching culture that develops mutually supportive, high trust relationships and shifts behaviour from the traditional boss/subordinate/competitor roles to one of partnership and growth.

Key to the success of CAP is that it points coaching at existing workplace measures. In other words, coaching relationships are expected to deliver specific and measurable workplace results, through the transfer of operational theory and core skills into practice.

This focus creates relevance for the business and ensures line management support.

PROGRAMME DETAILS

Title: Coaching Advantage Process for Managers (CAP 2)

Unit Standard: 252035

NQF Level: 5

NQF Credits: 8

Duration: 2 days training with follow-up and telephonic support over two months

DATES: Request registration form

VENUE: Refer to registration form

OUTCOMES

- ⊙ Build a business case for coaching
- ⊙ Understand the critical stages in the coaching process
- ⊙ Identify key qualities of an effective coach
- ⊙ Reflect and check their commitment to coaching
- ⊙ Build strong relationships with their coachee
- ⊙ Provide structure and direction for coaching
- ⊙ Apply modern coaching methodologies
- ⊙ Prepare for a coaching session
- ⊙ Reach consensus on appropriate workplace measures
- ⊙ Apply corrective action
- ⊙ Run a coaching session
- ⊙ Achieve agreed milestones and maintain coachee involvement
- ⊙ Provide constructive feedback
- ⊙ Record progress
- ⊙ Collaborate with stakeholders
- ⊙ Sustain momentum
- ⊙ Conclude the coaching relationship
- ⊙ Measure benefits

CAP KEY MILESTONES



DRIVEN BY DYNA'S ADVANCED BLENDED LEARNING METHODOLOGY

Optional Summative Assessment:

Learners wishing to earn credits need to complete a Summative Assessment (portfolio of evidence) after the programme.

Learner entry requirement

Minimum Grade 12/Matric or relevant work experience or complete a pre-training assessment to determine entry level

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